

Cross Company Acquires Flow-Tech



Cross Company is pleased to announce the acquisition of Flow-Tech, a process instrumentation and measurement technology sales and service provider based in Hunt Valley, MD.

Jason Hicks, Cross Company Flow and Safety Technologies group President, said of the acquisition, "This is a great fit for our organization. We are excited to have Chris Easton and Dick Easton and the entire Flow-Tech team join us at Cross. Adding Flow-Tech's expertise in instrumentation sales and service as well as the additional areas in Virginia, Maryland, and DC will be a tremendous asset to our customers."

"We are excited to add Flow-Tech's associates to our team, as they bring 35 years of experience in a broad range of measurement technologies with quite an installed base of customers and equipment to add our valuable services.", said Cross Company CEO, John King. "It's really exciting for them as well, because they now can join our ESOP, or employee stock ownership plan, and become employee-owners."

"Flow-Tech customers will also benefit from the added resources of a larger company with access to all the capabilities of a larger company with a robust industrial e-commerce platform and expanded technologies and services", said Hicks.

[Read the Press Release](#)

Flow Control Calibration: Brooks Instrument ISO/IEC 17025 Accreditation



Our supplier partner Brooks Instrument has an informative blog about [flow control calibration accuracy](#) and its impact on industries, such as the biotech industry. For example, the delivery of process gases from mass flow controllers to bioreactors must be accurate and repeatable in order for the system to **maximize yields, efficiency and uptime.**

Importance of ISO / IEC 17025

One of the most important certifications is ISO/IEC 17025 accreditation. ISO/IEC 17025 was first issued in 1999 by the International Organization for Standardization (ISO) and the International Electrotechnical Commission (IEC). It's an important standard for calibration and testing laboratories around the world. Laboratories that are accredited to this international standard have demonstrated technical capability, which includes being able to produce precise and accurate test and/or calibration data. [Continue reading the Brooks blog.](#)

[Contact](#) one of the Brooks Instrument flow control experts at Cross Company to discuss your concerns about flow control calibration accuracy.

[Download Understanding MFC Metrology & Calibration](#)



Cross Company is pleased to announce that we are now the [exclusive representative for Continental Disc / Groth in Florida](#). With this new partnership, Cross offers a range of high quality safety and plant protection products to our customers in Florida. May we help with your rupture disc application? [Contact Us!](#)

Upcoming Webinar - Onsite Inspection

Our sister company, J.A. King, is hosting an upcoming webinar and we hope you can join us!

[J.A. King](#) can bring our ISO-17025 inspection capabilities to your facility!

Thursday, March 5
11:00 AM - 11:30 AM EST

Do you have parts that are too large or heavy to ship to us for inspection? Or, do you have parts that are too critical to leave your facility? If so, onsite inspection may be the solution. Plan to join J.A. King for an upcoming webinar about our inspection capabilities available at your location. In this 30 minute webinar, learn:

- When is inspecting parts at your facility (instead of in our lab) the most appropriate measurement option?
- What types of inspection can we do, and what technology do we use?
- How does the process of onsite inspection work?
- What deliverables do we provide after the completion of the inspection?

During the session, you will have time to ask our measurement experts questions about your specific application. Feel free to challenge us with your measurement dilemmas!



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