



Hose & Fittings

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CROSS COMPANY

### Free Up Your Time with our Vendor Managed Inventory System

Our Vendor Managed Inventory System will save you time and money. By having Cross Hose & Fittings take care of stocking your inventory, your employees won't have to, freeing up their time to tend to more important duties. We can provide bins with descriptive part labels, and will organize your inventory making it easier to locate items.

When we visit, our services include:

- Replenishing your stock of hoses, fittings, tubing and DOT couplings
- Check your current inventory levels
- Drop off any custom orders
- Discuss any new requirements



Contact one of our hose experts to discuss how Cross Company can assist with your inventory requirements.

## I'm Interested in Inventory Management

# Cross Hose & Fittings Team Recently Received Two Prestigious Parker Hannifin Awards!



#### Fluid Connector Group Diamond Team Award

This award is earned by successfully exceeding the goals established by Parker's Divisional and Sales Teams. Cross had an awesome year helping customers with free crimper leases and maintaining inventories for them with Cross inventory management and bin fill services. Cross surpassed the sales growth goals and the balanced selling goals, meaning that not only hose and fittings were sold, but also push-to-connect

fittings, quick disconnects, adapters, Transair and all the other products from the six Parker divisions.

#### Fluid System Connectors Division Top Brass Silver Award

This award was earned by selling 42.5% more of the new composite and brass fittings than the previous year. Cross Hose & Fittings accomplished this by talking about the product with fleet and trailer customers and adding the items to the bin fill service when visiting their facilities. This saves them time sourcing fittings and provided a new lightweight and less expensive DOT approved option. So it was really a win for both Cross and our customers!



We want to say a huge **THANK YOU** to all of our customers who allow us to serve you!





# Happy Holidays from Cross Company We will be closed December 24, 25 and January 1



# Contact Cross Hose and Fittings



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